



## EXECUTIVE SUMMARY

**Recommendation that the Broward College District Board of Trustees authorize Contract Amendment #1 with CSPi Technology Solutions (ITN-2023-072-OA- IT Managed Services) for the deployment of the Nutanix hyper-converged infrastructure, as well as for network systems, and information security support requiring specialized expertise.**

**Fiscal Impact: \$2,153,000.00, Cumulative amount: \$7,217,000.00.**

**Presenter(s): Raj Mettai, Chief Information Officer**

**Describe the purpose of this purchase of goods, services, information technology, construction, or use of space.**

This is to authorize a contract amendment with CSPi Technology Solutions awarded via ITN-2023-072-OA- IT Managed Services for the deployment of the Nutanix hyper-converged infrastructure, as well as for network systems, and information security support requiring specialized expertise.

**1) Nutanix Deployment SimpliVity Replacement.** This initiative aims to improve systems management and network security for students, faculty, and staff. To achieve this, CSPi Professional Services has been contracted to deploy the Nutanix environment. This partnership ensures a smooth and effective deployment of the new solution, maximizing its benefits. Furthermore, CSPi will provide ongoing support and maintenance services as part of their MSP agreement ensuring the college's private cloud remains optimized and reliable. This project was authorized by the Board of Trustees and funded via NFR-25000033 as part of the Data Center Hardware Refresh project totaling \$1,200,000.00.

**2) Block Support Services:** These professional technical services for network systems and information security initiatives were authorized by the Board of Trustees and funded via NFR-25-000020 as part of the Professional Service Hours project, totaling \$75,000. CSPi offers a flexible block of hours for professional technical services outside of the scope of the managed services agreement (ITN-2017043-ZR). These hours are used for network, systems and information security support and initiatives that require specialized skills.

### **Fiscal Authority Request**

The College is requesting fiscal authority in the amount of \$2,153,000 to cover these two projects as well as for hardware and software support purchases totaling \$878,000. Total contract total is \$7,217,000.00.

### **Describe the competitive solicitation method used or, if none, the exemption relied on for bid waiver.**

The College is procuring this contract via ITN-2023-072-OA for IT Managed Services. The Invitation to Negotiate (ITN) provided the College the ability to solicit services from multiple vendors and select the most qualified vendor who met the specified requirements outlined on the solicitation with the best value proposition for the College.

### **1. Describe business rationale for the purchase and how it was procured.**

**What is the benefit of the purchase. If there is an ROI, describe the ROI and how calculated.**

Yes, prior to this contract, the Information Technology department had eight full time positions dedicated to maintaining and troubleshooting networks and systems at the College. The attrition rate was very high and was getting harder to maintain talent to support the College infrastructure resulting in sub-par service. The transition to an MSP arrangement with CSPi successfully addressed these challenges. Their technical resources have proven to be consistent and very committed professionals, service levels have improved and proper maintenance for network and systems is performed to high standards contributing to the overall efficiency and effectiveness of IT Operations at Broward College. In addition, the College is able to consolidate infrastructure related contracts while reducing the cost of these services.

- a. **How does the purchase support the Strategic Business Plan.** This is not applicable.
- b. **If applicable, what is the rationale for the use of piggybacks, existing contract extensions, bid waivers in lieu of the College conducting a competitive solicitation.** This is not applicable.

**If a competitive solicitation process was conducted by the College, describe the process.**

In 2023, the College issued a new solicitation (ITN-2023-072-OA) where CSPi Technology Solutions was selected again based on understanding of the College requirements, relevant experience, unique qualifications, overall approach methodology, and ability to perform contract.

2. **Did the vendor amend Broward College's legal terms and conditions [to be answered by the Legal Office] if the College's standard contract was used and was this acceptable to the Legal Office?**

**This Executive Summary is approved by:**

**Raj Mettai**  
**Chief Information Officer**